

## **Poultry Manure Fertilizer Misconceptions:**

### **1. Poultry manures are all the same.**

Poultry manures are not all the same. Poultry manure varies in nutrient analysis, moisture content, C/N ratio, product purity (weed seed, bedding, fillers, additives), etc.

All poultry manures are not the same.

### **2. Cheaper is always a better value.**

Cheaper is not always a better value. While costs is very important, there are several items that need to be considered when determining the right product for your crop(s):

- A). A soil sample will help in determining the nutrient needs of your soil
- B). The crop you are planting should be considered
- C). Whether or not you have planted cover crops in the past
- D). What you want out of your yield
- E). The analysis of the product you are considering
- F). The manpower and costs associated with applying a lessor analysis

Cheaper is not always a better value as all poultry manures are not the same.

### **3. Manure analysis guarantee is not important and it doesn't matter.**

Manure analysis guarantee is very important and it does matter. Manure is considered a fertilizer and all fertilizers must have a label. A fertilizer label is the law. All fertilizer labels must have five basic elements: brand and grade, guaranteed analysis, directions for use, name and address of registrant, and net weight. [AAPFCO Uniform State Fertilizer Bill, Section 6] The Guaranteed Analysis is the guarantee of the minimum percentage of nutrients claimed for the product

The point is, all fertilizers do vary. If someone tells you that their manure fertilizer could be between a 3% nitrogen and a 5% nitrogen, then you need to be paying for the 3% nitrogen, as they can only guarantee the minimum and not the maximum of percentage of nutrients.

If you are not offered an analysis guarantee in the label, you do not know what you are getting. All manures are not the same.